

# Consolidated Basis Results of the First Quarter for Fiscal 2021 (April 1, 2021 – June 30, 2021)

August 3, 2021

Registered Company name: TOPY INDUSTRIES, LIMITED Stock listing: Tokyo, Nagoya stock exchanges Code number: 7231 URL: <a href="http://www.topy.co.jp/en/index.html">http://www.topy.co.jp/en/index.html</a>

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Preparation of supplementary explanatory materials: No Holding of quarterly financial results meeting: No

(Figures of less than ¥1 million have been omitted)

1. Consolidated Financial and Operating Results of the First Quarter for Fiscal 2021 (April 1, 2021 – June 30, 2021)

(1) Consolidated Operating Results (Cumulative)

(Percentage figures are changes from the same period of the previous fiscal year)

Scheduled date for dividend payment:

	Net sal	es	Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
First Quarter of Fiscal 2021	55,737	21.2	(874)	_	(796)	_	(1,112)	-
First Quarter of Fiscal 2020	45,974	(34.0)	(2,290)	1	(2,282)	_	(2,238)	-

(Note) Comprehensive income: First Quarter of Fiscal 2021 ¥1,979 million

First Quarter of Fiscal 2020 -¥2,656 million -%

	Profit per share	Profit per share after full dilution
	Yen	Yen
First Quarter of Fiscal 2021	(47.74)	-
First Quarter of Fiscal 2020	95.30	-

(2) Consolidated Financial Position

	Total assets	Net assets	Ratio of shareholders' equity to total assets	Net assets per share
	Million yen	Million yen	%	Yen
First Quarter of Fiscal 2021	271,501	110,069	40.2	4,680.70
Fiscal 2020	264,672	108,385	40.6	4,611.46

(For reference) Shareholders' equity: First Quarter of Fiscal 2021 ¥109,039 million Fiscal 2019 ¥107,428 million

# 2. Dividends

		Dividends per share						
	End of first quarter	End of second quarter	End of third quarter	End of fiscal year	Full fiscal year			
	Yen	Yen	Yen	Yen	Yen			
Fiscal 2020	_	0.00	_	20.00	20.00			
Fiscal 2021	_							
Fiscal 2021 (Forecasts)		0.00	1	40.00	40.00			

Note: Whether changes to the latest dividend forecasts have been made: No

## 3. Consolidated Financial Forecasts for Fiscal 2021 (April 1, 2021 – March 31, 2022)

(Percentage figures are changes from the same period of the previous fiscal year)

(Fercentage figures are changes from the same period of the previous fiscal								s fiscai year)	
	Net sales		Operating profit Ordinary profit		rofit	Profit attributable to owners of parent		Profit per share	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Fiscal 2021	235,000	4.4	3,500	_	4,000	_	3,000	418.2	128.78

Note: Whether changes to the latest forecasts for consolidated figures have been made: No

### \* NOTE

(1) Changes in the State of Material Subsidiaries during the Period: None

Newly included: - (Name) - Excluded: - (Name) -

(2) Adoption of Special Accounting Methods for the Preparation of Quarterly Consolidated Financial Statements: Yes Note: For details, please refer to "Application of Special Accounting Methods for Presenting Quarterly Consolidated Financial Statements."

(3) Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements

(a) Changes in accounting principles accompanying the amendment of accounting standards: Yes

(b) Changes other than those in (a) above: None

(c) Changes in accounting estimates: None

(d) Retrospective restatements: None

(4) Number of Shares Issued (Common shares)

(a) Number of shares issued at the end of the period (including treasury stock)

First Quarter of Fiscal 2021 24,077,510 shares Fiscal 2020 24,077,510 shares

(b) Number of treasury stock at the end of the period

First Quarter of Fiscal 2021 781,919 shares Fiscal 2020 781,625 shares

(c) Average number of shares issued during the period

First Quarter of Fiscal 2021 23,295,707 shares First Quarter of Fiscal 2020 23,494,156 shares

\* Explanation of the Appropriate Use of Performance Forecasts and Other Related Items

(Caution concerning future descriptions, etc.)

The above estimate has been compiled based on information available at the time this disclosure was made. The actual earnings are subject to change from the estimated values due to various factors. For assumed conditions underlying the earnings forecast and cautionary statements in using the earnings forecast, please refer to "Explanation Regarding Future Estimate Information Such as Consolidated Financial Performance Estimates" on page 5.

<sup>\*</sup> These consolidated financial results are not included in the scope of quarterly audits by certified public accountants or audit corporations.

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Note: This document has been translated from the original Japanese version for reference purposes only. In the event of any discrepancy between this translated document and the original Japanese version, the original shall prevail.

The original disclosure in Japanese was released on August 3, 2021 at 13:30 (GMT+9).

The Company assumes no responsibility for this translation or for direct, indirect or any other forms of damages arising from the translation.

#### 1. 1. Qualitative Information Regarding Results of the First Quarter for Fiscal 2021

#### (1) Explanation Regarding Consolidated Operating Results

During the first quarter of the consolidated fiscal year under review, the global economy continued to face a difficult environment due to the COVID-19 pandemic. However, as vaccinations progressed, there were signs of recovery in the U.S., Europe, and other regions, although the recovery in economic activities varied by country and region. The Japanese economy saw improvements in exports and industrial production and showed signs of a recovery overall, despite the continued restrictions on economic activity mainly due to the third declaration of a state of emergency in four prefectures in April 2021.

Under these circumstances, the Group worked to ensure a stable supply of products, while continuing to take measures to prevent the spread of COVID-19, in response to a significant increase in demand for automobiles and construction machinery as the global economy picked up. In addition, we continued to reduce fixed costs, which we implemented as part of emergency measures to bolster its earnings strength in the previous fiscal year, and established the Sales Division in April this year under the direct control of management to strengthen our sales capabilities. Moreover, we have steadily implemented various measures in line with our medium-term business plan "Growth & Change 2021," such as by promoting the development and sales expansion of unique products that meet the needs of our customers and society. The financial results for the first quarter of the fiscal year under review include consolidated net sales of \(\frac{x}{5}5,737\) million (up 21.2% year on year) due to the recovery in demand in the Automotive & Industrial Machinery Components Business and an improvement in steel sales prices in response to a rise in steel scrap prices. However, given the impact of a sharp rise in the price of coal, the fuel for power generation, we posted an operating loss of \(\frac{x}{2},290\) million in the same period of the previous year), and the ordinary loss of \(\frac{x}{2},282\) million in the same period of the previous year). The loss attributable to owners of parent was \(\frac{x}{1},112\) million (compared to loss attributable to owners of parent of \(\frac{x}{2},238\) million in the same period of the previous year).

The Group has applied Accounting Standards for Revenue Recognition (Accounting Standards Board of Japan (ASBJ) Statement No. 29 issued on March 31, 2020) since the beginning of the first quarter of the consolidated fiscal year under review.

#### Performance by Segment

#### (Steel Business)

In the steel industry, demand for steel materials of construction and manufacturing companies remained strong. On the other hand, the electric furnace industry continued to face a challenging situation as the price of steel scrap, the main raw material of steel, continued to rise sharply from the second half of the previous fiscal year, reflecting a sharp increase in demand for steel in China, which had recovered from the COVID-19 pandemic.

Given these circumstances, the Group worked to improve steel sales prices and focused on sales to the construction industry, and volume increased year on year. However, due to changes in accounting principles and other factors, net sales decreased to \$15,077 million (down 0.9% year on year). Despite our efforts to improve steel sales prices, we were unable to pass on increased costs due to higher steel scrap prices to steel sales prices, resulting in an operating loss of \$493 million (compared to an operating profit of \$671 million in the same period of the previous year).

### (Automotive & Industrial Machinery Components Business)

In the automotive industry, despite the impact of semiconductor shortage and other factors, demand increased worldwide, especially in China, and production volume was significantly higher than in the same period of the previous year. In the construction machinery industry, demand for hydraulic shovels expanded mainly in the United States and Southeast Asia. As for mining machinery, demand remained strong due to rising resource prices.

Given these conditions, the sales volume of mainly automobile wheels and parts for the undercarriages of construction machinery increased. As a result, net sales totaled \$37.831million (up 35.5% year on year) and operating profit stood at \$979 million (compared to operating loss of \$1.826 million in the same period of the previous year).

## (Power Business)

The business environment remained challenging in the power business due mainly to the suppression of coal fueled power generation backed by global warming issues and rising prices of coal, a fuel for power generation.

Given these circumstances, the Group worked on the stable supply of electricity in line with its business plan. As a result, net sales stood at  $\pm 1,414$  million (up 4.5% year on year) and operating loss was  $\pm 429$  million (compared to operating loss of  $\pm 184$  million in the same period of the previous year).

#### (Science Business)

The Group manufactures and sells synthetic mica and crawler robots. Sales of mica for cosmetics and other products decreased in line with a decline in demand for cosmetics due to the spread of COVID-19. As a result, net sales fell 25.1% year on year to ¥213 million, and operating loss amounted to ¥81 million (compared to an operating loss of ¥13 million in the same period of the previous fiscal year.)

#### (Leasing Business)

In the leasing business, operating profit was ¥173 million (down 0.3% year on year).

## (Others)

The Group operates a civil engineering and construction business, sports club OSSO, and other businesses. Net sales came to \$1,199 million (up 0.3% year on year) and operating profit was \$26 million (down 0.4% year on year).

## (2) Explanation Regarding Financial Position

Total assets at the end of the first quarter of the consolidated fiscal year under review stood at \$271,501 million, representing an increase of \$6,829 million from the end of the previous consolidated fiscal year. Primary factors for the increase included increases of \$3,938 million in inventories of raw materials and supplies, and \$1,457 million in investment securities. Total liabilities were \$161,432 million, representing an increase of \$5,145 million compared with the end of the previous consolidated fiscal year. This was caused mainly by an increase of \$7,735 million in short-term loans payable. Total net assets came to \$110,069 million, representing an increase of \$1,683 million from the end of the previous consolidated fiscal year. This was mainly due to an increase of \$1,967 million in foreign currency translation adjustment.

(3) Explanation Regarding Future Estimate Information Such as Consolidated Financial Performance Estimates

While the global economy is expected to recover from the downturn in economic activities, the Group's operating environment is
likely to remain uncertain due to concerns including the impact of the U.S.-China conflict and the semiconductor shortage on
automotive production and the globally tight supply of marine container transportation services, in addition to restrictions on social
and economic activities reflecting the resurgence of COVID-19 mutated strains.

The consolidated financial forecasts for the fiscal year ending March 31, 2022 (April 1, 2021 to March 31, 2022) have not been changed from those announced on May 11, 2021. This decision has been made based on information available to the Group as of the date of issuance of this release. The actual results may vary from the forecast due to various factors that will arise in the future.

Total assets

		(Millions of yen)
	As of March 31, 2021	As of June 30, 2021
Assets		
Current assets		
Cash and deposits	24,477	25,583
Notes and accounts receivable - trade	51,109	_
Notes and accounts receivable - trade, and		50.002
contract assets	<u> </u>	50,983
Merchandise and finished goods	20,926	22,294
Work in process	4,902	5,596
Raw materials and supplies	14,574	16,451
Other	6,427	6,756
Allowance for doubtful accounts	△58	△59
Total current assets	122,360	127,605
Non-current assets		
Property, plant and equipment		
Buildings and structures	93,281	94,490
Accumulated depreciation	△64,517	△65,356
Buildings and structures, net	28,763	29,134
Machinery, equipment and vehicles	213,046	216,582
Accumulated depreciation	△168,097	△170,004
Machinery, equipment and vehicles, net	44,949	46,577
Land	15,279	15,278
Leased assets	2,584	2,620
Accumulated depreciation	△1,461	$\triangle$ 1,572
Leased assets, net	1,122	1,047
Construction in progress	6,051	3,910
Other	44,073	44,295
Accumulated depreciation	△42,148	△42,287
Other, net	1,924	2,007
Total property, plant and equipment	98.091	97,954
Intangible assets	70,071	71,757
Other	3,890	3,714
Total intangible assets	3,890	3,714
<del>_</del>	3,870	3,714
Investments and other assets Investment securities	29,257	30,714
Long-term loans receivable	29,237	205
Deferred tax assets	1,634	1,810
Retirement benefit asset	386	386
Other	8,892	9,154
Allowance for doubtful accounts	∆47	9,134 △44
Total investments and other assets	40,329	42,226
Total non-current assets	· · · · · · · · · · · · · · · · · · ·	·
Total non-current assets	142,311	143,896

264,672

271,501

(Millions of yen)

		(Willions of yet
	As of March 31, 2021	As of June 30, 2021
Liabilities		
Current liabilities		
Notes and accounts payable - trade	27,009	27,950
Electronically recorded obligations - operating	13,215	14,138
Short-term borrowings	23,982	31,71
Current portion of bonds payable	5,300	30
Lease obligations	232	20
Income taxes payable	923	48
Other	13,539	15,04
Total current liabilities	84,201	89,83
Non-current liabilities		07,00
Bonds payable	27,000	27,000
Long-term borrowings	24,793	23,87
Lease obligations	367	33
Deferred tax liabilities	5,736	6,29
Provision for corporate officers' retirement	,	
benefits	211	15
Provision for share awards for directors (and		
other officers)	36	3
Provision for retirement benefits for directors		
(and other officers)	60	1
Reserve for repairs	398	22
Retirement benefit liability	10,782	10,97
Asset retirement obligations	358	34
Other	2,339	2,33
Total non-current liabilities	72,084	71,59
Total liabilities	156,286	161,43
Net assets	130,200	101,13
Shareholders' equity		
Share capital	20,983	20,98
Capital surplus	18,606	18,60
Retained earnings	62,023	60,61
Treasury shares	△1,943	△1,94
Total shareholders' equity	99,669	98,26
Accumulated other comprehensive income	77,007	70,20
Valuation difference on available-for-sale		
securities	9,443	10,49
Deferred gains or losses on hedges	12	
Foreign currency translation adjustment	$\triangle 2,266$	△29
Remeasurements of defined benefit plans	568	57
Total accumulated other comprehensive income	7,758	
•	· · · · · · · · · · · · · · · · · · ·	10,77
Non-controlling interests	957	1,02
Total net assets	108,385	110,06
Total liabilities and net assets	264,672	271,50

# (2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income (Quarterly Consolidated Statements of Income)

(First Quarter Consolidated Cumulative Accounting Term)

	Three months ended June 30, 2020	Three months ended June 30, 2021
Net sales	45,974	55,737
Cost of sales	41,257	48,658
Gross profit	4,716	7,078
Selling, general and administrative expenses	7,006	7,953
Operating loss	△2,290	△874
Non-operating income		
Interest income	25	22
Dividend income	345	353
Share of profit of entities accounted for using equity method	104	_
Other	167	9
Total non-operating income	642	472
Non-operating expenses		
Interest expenses	128	11
Foreign exchange losses	321	_
Share of loss of entities accounted for using equity method	_	170
Other	185	9
Total non-operating expenses	635	39.
Ordinary loss	△2,282	△79
Extraordinary income		
Gain on sale of non-current assets	0	
Gain on sale of investment securities	1	_
Total extraordinary income	1	
Extraordinary losses		
Loss on sale of non-current assets	0	
Loss on retirement of non-current assets	45	2
Total extraordinary losses	45	3
Loss before income taxes	△2,326	△82
Income taxes	△98	26
Loss	△2,228	△1,08
Profit attributable to non-controlling interests	10	2
Loss attributable to owners of parent	△2,238	△1,11

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	Three months ended June 30, 2020	Three months ended June 30, 2021
Loss	△2,228	△1,088
Other comprehensive income		
Valuation difference on available-for-sale securities	907	1,048
Deferred gains or losses on hedges	1	$\triangle 10$
Foreign currency translation adjustment	△1,222	1,624
Remeasurements of defined benefit plans, net of tax	12	9
Share of other comprehensive income of entities accounted for using equity method	△127	397
Total other comprehensive income	△428	3,068
Comprehensive income	△2,656	1,979
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	△2,559	1,907
Comprehensive income attributable to non- controlling interests	△97	71

(3) Notes Regarding Quarterly Consolidated Financial Results

(Note Related to Going-Concern Assumption)

None

(Note on Significant Changes in the Amount of Shareholders' Equity)

None

(Application of Special Accounting Methods for Presenting Quarterly Consolidated Financial Statements)

Tax expenses were calculated by multiplying the rationally estimated effective tax rate after applying tax effect accounting to profit before income taxes for the consolidated fiscal year, which includes the current first quarter under review, by profit before income taxes for the first quarter.

(Changes in Accounting Policies)

(Application of Accounting Standard for Revenue Recognition, etc.)

The Group has decided to apply the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29, March 31, 2020), etc. from the beginning of the first quarter of the consolidated fiscal year under review and recognize revenue from goods or services which the Group promised to provide at an amount expected to be received in exchange for the goods or services at the time when control over the promised goods or services has been transferred to a customer.

As a result, for the first quarter of the consolidated fiscal year under review, net sales and cost of sales decreased by ¥12,806 million and ¥12,772 million, respectively. Also, operating loss, ordinary loss and loss before income taxes increased by ¥33 million, respectively. In addition, the balance of retained earnings at the beginning of the period increased by ¥171 million.

Because the Accounting Standard for Revenue Recognition, etc. has been applied, "Notes and accounts receivable - trade," which was included in "Current assets" in the consolidated balance sheets for the previous fiscal year, began to be included in "Notes, accounts receivable-trade and contract assets" from the first quarter of the consolidated fiscal year under review.

(Application of Accounting Standard for Fair Value Measurement, etc.)

The Group has applied "Accounting Standard for Fair Value Measurement" (ASBJ Statement No.30, July 4, 2019), etc. from the beginning of the first quarter of the consolidated fiscal year under review. In accordance with the transitional treatment set forth in Article 19 of Accounting Standard for Fair Value Measurement and Article 44-2 of "Accounting Standard for Financial Instruments" (ASBJ Statement No.10, July 4, 2019), the Group has applied prospectively a new accounting policy prescribed by Accounting Standard for Fair Value Measurement, etc. This has no effect on the quarterly consolidated financial statements.