

# Consolidated Basis Results of the Third Quarter for Fiscal 2015 (April 1, 2015 – December 31, 2015)

February 4, 2016

Registered Company name: TOPY INDUSTRIES, LIMITED

Stock listing: Tokyo, Nagoya stock exchanges

Code number: 7231

URL: <a href="http://www.topy.co.jp/english/index.html">http://www.topy.co.jp/english/index.html</a>

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Scheduled date for submission of securities report: February 10, 2016 Scheduled date for dividend payment: -

Preparation of supplementary explanatory materials: No Holding of quarterly financial results meeting: No

(Figures of less than ¥1 million have been omitted)

1. Consolidated Financial and Operating Results of the Third Quarter for Fiscal 2015 (April 1, 2015 - December 31, 2015)

(1) Consolidated Operating Results (Cumulative)

(Percentage figures are changes from the same period of the previous fiscal year)

|                              | Net sal     | es    | Operating income |      | Ordinary income |      | Profit attributable to owners of parent |       |
|------------------------------|-------------|-------|------------------|------|-----------------|------|---|-------|
|                              | Million yen | %     | Million yen      | %    | Million yen     | %    | Million yen                             | %     |
| Third Quarter of Fiscal 2015 | 163,565     | (7.6) | 6,877            | 42.1 | 5,928           | 28.8 | (881)                                   | _     |
| Third Quarter of Fiscal 2014 | 176,988     | 2.4   | 4,841            | 38.8 | 4,601           | 61.1 | 2,619                                   | 126.0 |

(Note) Comprehensive income: Third Quarter of Fiscal 2015 (¥3,369) million -% Third Quarter of Fiscal 2014 ¥7,130 million 0.6%

|                              | Net income per share | Net income per share after full dilution |
|------------------------------|----------------------|--|
|                              | Yen                  | Yen                                      |
| Third Quarter of Fiscal 2015 | (3.72)               | _  |
| Third Quarter of Fiscal 2014 | 11.06                | _  |

### (2) Consolidated Financial Results

|                              | Total assets | Net assets  | Ratio of shareholders' equity to total assets | Net assets per share |
|------------------------------|--------------|-------------|---|----------------------|
|                              | Million yen  | Million yen | %   | Yen                  |
| Third Quarter of Fiscal 2015 | 247,234      | 103,549     | 41.4  | 432.57               |
| Fiscal 2014                  | 252,456      | 107,941     | 42.1  | 448.36               |

(For reference) Shareholders' equity: Third Quarter of Fiscal 2015 ¥102,439 million Fiscal 2014 ¥106,187 million

#### 2. Dividends

| 2. Dividends            |                      |                       |                      |                    |                  |
|-------------------------|----------------------|-----------------------|----------------------|--------------------|------------------|
|                         |                      |                       |                      |                    |                  |
| Base date               | End of first quarter | End of second quarter | End of third quarter | End of fiscal year | Full fiscal year |
|                         | Yen                  | Yen                   | Yen                  | Yen                | Yen              |
| Fiscal 2014             | _                    | 1.00                  | _                    | 3.00               | 4.00             |
| Fiscal 2015             | _                    | 1.00                  | _                    |                    |                  |
| Fiscal 2015 (Forecasts) |                      |                       |                      | 5.00               | 6.00             |

Note: Whether changes to the latest dividend forecasts have been made: No

## 3. Consolidated Financial Forecasts for Fiscal 2015 (April 1, 2015 - March 31, 2016)

(Percentage figures are changes from the same period of the previous fiscal year

| (Fercentage figures are changes from the same period of the previous fiscal year) |             |       |                  |      |                 |      |   |        |                      |
|---|-------------|-------|------------------|------|-----------------|------|---|--------|----------------------|
|   | Net sale    | es    | Operating income |      | Ordinary income |      | Profit attributable to owners of parent |        | Net income per share |
|   | Million yen | %     | Million yen      | %    | Million yen     | %    | Million yen                             | %      | Yen                  |
| Fiscal 2015   | 230,000     | (3.2) | 9,700            | 51.0 | 8,800           | 45.7 | 1,500                                   | (36.4) | 6.33                 |

Note: Whether changes to the latest forecasts for consolidated figures have been made: No

#### \* NOTE

(1) Changes in the State of Material Subsidiaries during the Period: None Newly included: – Excluded: –

(2) Adoption of Special Accounting Methods for the Preparation of Quarterly Consolidated Financial Statements: Yes Note: For details, please refer to "Application of Special Accounting Methods during the Preparation of Quarterly Consolidated Financial Statements."

#### (3) Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements

- (a) Changes in accounting principles accompanying the amendment of accounting standards: Yes
- (b) Changes other than those in (a) above: None
- (c) Changes in accounting estimates: None
- (d) Retrospective restatements: None

Note: For details, please refer to "Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements."

#### (4) Number of Shares Issued (Common shares)

(a) Number of shares issued at the end of the period (including treasury stock)

Third Quarter of Fiscal 2015 240,775,103 shares Fiscal 2014 240,775,103 shares

(b) Number of treasury stock at the end of the period

Third Quarter of Fiscal 2015 3,957,487 shares Fiscal 2014 3,939,837 shares

(c) Average number of shares issued during the period

Third Quarter of Fiscal 2015 236,827,432 shares Third Quarter of Fiscal 2014 236,851,863 shares

#### \* Status of Performance of Quarterly Review Procedures

This note on the settlement of accounts is an exception to the quarterly review process based on the Financial Instruments and Exchange Law, and such quarterly review process based on the Financial Instruments and Exchange Law has not been completed at the time of disclosure of this note on the settlement of accounts.

### \* Explanation of the Appropriate Use of Performance Forecasts and Other Related Items

(Caution concerning future descriptions etc.)

The above estimate has been compiled based on information available at the time this disclosure was made. The actual earnings are subject to change from the estimated values due to various factors. For assumed conditions underlying the earnings forecast and cautionary statements in using the earnings forecast, please refer to "Explanation Regarding Future Estimate Information Such as Consolidated Financial Performance Estimates."

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## 1. Qualitative Information Regarding Results of the Third Quarter for Fiscal 2015

#### (1) Explanation Regarding Consolidated Operating Results

The global economy during this consolidated cumulative second quarter showed an overall gradual recovery as the rebound of the U.S. economy continued and the European economy began to recover; however, China and other developing countries began to see sharper slowdowns in economic growth. The economy in Japan showed signs of gradual recovery supported by improvement in company revenue and employment environment. However, individual consumption and industrial production, among other factors, remained weak, and a temporary lull in the economy was seen.

Under these conditions, the Topy Industries Group has implemented the medium-term consolidated management plan "Growth & Change 2015" with a basic principle of global "Growth" and "Change" to achieve a highly profitable business structure. As one part of this plan, the Group began to construct the factory of Topy Fastener Mexico S.A. DE C.V. (San Luis Potosi, Mexico), a manufacturing subsidiary for industrial fasteners. The Group has also continued to work on maintaining an appropriate sales price of steel, establishing a production system that responds to demand, improving productivity, and lowering costs through energy-conservation activities. Furthermore, the Group worked to restructure its construction machinery parts business and mining wheels business in China.

As a result, net sales for this consolidated cumulative third quarter for the Topy Industries Group were ¥163,565 million (year-to-year comparison, 7.6% decrease), operating income was ¥6,877 million (year-to-year comparison, 42.1% increase), ordinary income ended at ¥5,928 million (year-to-year comparison, 28.8% increase). Also, due to the allocation of a loss from restructuring associated with the integration of manufacturing sites in China, etc., the loss attributable to owners of parent ended at ¥881 million (year-to-year comparison of profit attributable to owners of parent: ¥2,619 million).

#### Performance by Segment

#### (Steel Business)

In the electric steel furnace industry, conditions remained challenging as the production of crude steel fell below that of the same period of last year due to a decline in demand from the main market for construction steel, and as the steel materials market remained sluggish.

In this environment, net sales of the Topy Industries Group came to ¥48,944 million (year-to-year comparison, 10.3% decrease) due to a decrease in the sales price. On the other hand, and although affected by the slowdown in demand for steel material towards the automotive and industrial machinery components business, as a result of securing export volume, etc., maintaining an appropriate sales price, realizing the positive impact of the new steel making facilities and other intensive cost reduction efforts, operating income ended at ¥3,538 million (year-to-year comparison, 32.2% increase).

#### (Automotive & Industrial Machinery Components Business)

Domestic automobile production declined from a year ago, chiefly because of sluggish sales associated with the light vehicle tax hike and a decrease in exports of trucks. As for the construction machinery industry, the Chinese and Southeast Asian markets continued to contract and demand for mining machinery remained low.

In this environment, the Topy Industries Group continued to take every step to improve the situation. However, net sales declined 9.3% year on year, to 101,436 million yen, and operating income fell 26.8%, to 3,521 million yen, reflecting the impact of a fall in sales of undercarriage parts of construction machinery and decrease in the sales quantity of wheels etc. due to slowdown in demand for construction machinery in China and other emerging countries.

### (Power Business)

The Topy Industries Group has changed the supply destination of electricity to Power Producer and Suppliers, and has continued stable electric supply following its business plan. Net sales were \(\frac{\pmathbf{Y}}{7},818\) million (year-to-year comparison, \(\frac{55.3\}{2500}\) increase) and operating income was \(\frac{\pmathbf{Y}}{1},769\) million (year-to-year comparison, \(\frac{\pmathbf{Y}}{588}\) million operating deficit).

#### (Others)

The Topy Industries Group also engages in wholesale electricity utility, indoor and outdoor sign systems, manufacture and sales of synthetic mica used in cosmetics and other products, the manufacture and sales of crawler robots, civil engineering and construction, leasing of real estate such as Topy-Rec Plaza (Minami-Suna, Koto-ku, Tokyo), and the operation of the sports club OSSO. Net sales were ¥5,364 million, and operating income was ¥1,076 million.

#### (2) Explanation Regarding Financial Status

Total assets at the end of this third quarter consolidated accounting term marked \$247,234 million, a decrease of \$5,222 million from the end of the previous consolidated accounting year. This was mainly due to an increase of \$6,103 million in cash and deposits, a decrease in tangible fixed assets of \$8,445 million and a decrease in investment securities of \$1,886 million.

Liabilities were ¥143,684 million, a decrease of ¥831 million from the end of the previous consolidated accounting year. The main factor was a decrease of ¥705 million in interest-bearing debt.

Net assets were \(\pm\)103,549 million, a decrease of \(\pm\)4,391 million from the previous consolidated accounting year. This was mainly due to a decrease in retained earnings of \(\pm\)1,828 million and a decrease in valuation difference on available-for-sale securities of \(\pm\)1.270 million.

#### (3) Explanation Regarding Future Estimate Information Such as Consolidated Financial Performance Estimates

The Japanese economy is expected to recover moderately, chiefly reflecting robust corporate earnings and the government's economic policies. Meanwhile, there are some uncertainties in the global economy, including a slowdown in the Chinese economy and other emerging economies and the effect of the normalization of the U.S. monetary policy. The business environment surrounding the Topy Industries Group is expected to remain unpredictable.

Under these management conditions, and in promoting the medium-term consolidated management plan, "Growth & Change 2015," the Topy Industries Group will strive to further improve its corporate value by active business development into overseas markets where growth can be expected, and by solidifying the domestic manufacturing base to establish a business structure strong enough to withstand drastically changing environments. The Group will continue to pursue consecutive profit and seek further progression by exerting its competitive advantage of "integrated manufacture from raw material to product" as define by the corporate message "One-piece Cycle."

The full-year consolidated financial forecast remains unchanged from that announced on November 5, 2015. The forecast is based on information available at the time of the publication of this document. Actual results may differ materially from the forecast due to a variety of factors.

#### 2. Items Regarding Summary Information (Other)

- (1) Significant Transfer of Subsidiaries during this Consolidated Cumulative Third Quarter Not applicable
- (2) Application of Special Accounting Methods during the Preparation of Quarterly Consolidated Financial Statements (Calculation of tax expense)

Tax expense is calculated by multiplying the quarterly net income before taxes with the estimated effective tax rate. The estimated effective tax rate is a reasonable estimate of the tax rate after the application of tax effect accounting on current net earnings before taxes of the consolidated accounting year including this third quarter consolidated accounting term.

(3) Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements Change in Accounting Principles

(Application of Accounting Standard for Business Combination)

"Accounting Standard for Business Combination" (Accounting Standard No. 21 Sept. 13, 2013), "Accounting Standard for Consolidated Financial Statements" (Accounting Standard No. 22 Sept. 13, 2013) and "Accounting Standard for Business Divestitures" (Accounting Standard No. 7 Sept. 13, 2013) have been applied from this first quarter consolidated accounting term and the display of quarterly net profit etc. has been changed along with the display change of minority interests to non-controlling interests. In order to reflect the display changes, the quarterly consolidated financial statement and the consolidated financial statement for the previous third quarter consolidated accounting term and the previous consolidated accounting term have been modified.

# 3. Quarterly Consolidated Financial Statements (1) Quarterly Consolidated Balance Sheets

(Million yen)

|  | Previous Consolidated<br>Accounting Term<br>(March 31, 2015) | Third Quarter Consolidated<br>Accounting Term<br>(December 31, 2015) |
|--|--|--|
| Assets                                 |  |  |
| Current assets                         |  |  |
| Cash and deposits                      | 22,048   | 28,152   |
| Notes and accounts receivable-trade    | 43,988   | 42,761   |
| Merchandise and finished goods         | 13,324   | 14,465   |
| Work in process                        | 4,418  | 4,600  |
| Raw materials and supplies             | 9,910  | 9,887  |
| Deferred tax assets                    | 2,079  | 2,098  |
| Other                                  | 5,737  | 4,817  |
| Allowance for doubtful accounts        | (34)   | (39)   |
| Total current assets                   | 101,471  | 106,744  |
| Non-current assets                     |  |  |
| Property, plant and equipment          |  |  |
| Buildings and structures               | 85,547   | 85,119   |
| Accumulated depreciation               | (52,932)   | (54,443)   |
| Buildings and structures, net          | 32,615   | 30,676   |
| Machinery, equipment and vehicles      | 191,503  | 190,254  |
| Accumulated depreciation               | (139,852)  | (141,256)  |
| Machinery, equipment and vehicles, net | 51,651   | 48,998   |
| Land                                   | 18,479   | 18,382   |
| Leased assets                          | 4,314  | 4,238  |
| Accumulated depreciation               | (1,199)  | (1,517)  |
| Leased assets, net                     | 3,114  | 2,721  |
| Construction in progress               | 4,450  | 1,083  |
| Other                                  | 33,385   | 33,152   |
| Accumulated depreciation               | (31,290)   | (31,053)   |
| Other, net                             | 2,095  | 2,098  |
| Total property, plant and equipment    | 112,406  | 103,960  |
| Intangible assets                      |  |  |
| Other                                  | 1,417  | 1,362  |
| Total intangible assets                | 1,417  | 1,362  |
| Investments and other assets           |  |  |
| Investment securities                  | 33,359   | 31,473   |
| Long-term loans receivable             | 607  | 621  |
| Deferred tax assets                    | 1,302  | 1,273  |
| Other                                  | 1,937  | 1,846  |
| Allowance for doubtful accounts        | (46)   | (48)   |
| Total investments and other assets     | 37,161   | 35,165   |
| Total non-current assets               | 150,985  | 140,489  |
| Total assets                           | 252,456  | 247,234  |

|   | Previous Consolidated<br>Accounting Term<br>(March 31, 2015) | Third Quarter Consolidated<br>Accounting Term<br>(December 31, 2015) |
|---|--|--|
| Liabilities   |  |  |
| Current liabilities                                   |  |  |
| Notes and accounts payable-trade                      | 26,707   | 23,586   |
| Electronically recorded obligations-operating         | 8,263  | 13,385   |
| Short-term loans payable                              | 21,954   | 28,239   |
| Current portion of bonds                              | 5,300  | 300  |
| Lease obligations                                     | 403  | 380  |
| Income taxes payable                                  | 1,750  | 817  |
| Other   | 10,861   | 10,891   |
| Total current liabilities                             | 75,241   | 77,600   |
| Non-current liabilities                               |  |  |
| Bonds payable   | 23,600   | 23,600   |
| Long-term loans payable                               | 26,662   | 24,670   |
| Lease obligations                                     | 2,729  | 2,472  |
| Deferred tax liabilities                              | 1,544  | 1,031  |
| Provision for corporate officers' retirement benefits | 140  | 168  |
| Reserve for repairs                                   | 518  | 137  |
| Net defined benefit liability                         | 9,574  | 9,746  |
| Asset retirement obligations                          | 257  | 251  |
| Liabilities from application of equity method         | 838  | 802  |
| Other   | 3,409  | 3,203  |
| Total non-current liabilities                         | 69,274   | 66,083   |
| Total liabilities                                     | 144,515  | 143,684  |
| Net assets  |  |  |
| Shareholders' equity                                  |  |  |
| Capital stock   | 20,983   | 20,983   |
| Capital surplus                                       | 18,824   | 18,824   |
| Retained earnings                                     | 53,399   | 51,570   |
| Treasury shares                                       | (925)  | (930)  |
| Total shareholders' equity                            | 92,281   | 90,447   |
| Accumulated other comprehensive income                |  |  |
| Valuation difference on available-for-sale securities | 10,399   | 9,128  |
| Deferred gains or losses on hedges                    | (8)  | (38)   |
| Foreign currency translation adjustment               | 3,796  | 2,979  |
| Remeasurements of defined benefit plans               | (281)  | (77)   |
| Total accumulated other comprehensive income          | 13,906   | 11,992   |
| Non-controlling interests                             | 1,753  | 1,109  |
| Total net assets                                      | 107,941  | 103,549  |
| Total liabilities and net assets                      | 252,456  | 247,234  |

# (2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income (Quarterly Consolidated Statements of Income)

(Third Quarter Consolidated Cumulative Accounting Term)

| (Mil |  |
|------|--|
|      |  |
|      |  |

|   | Previous Third Quarter Consolidated<br>Cumulative Accounting Term<br>(April 1, 2014 - December 31, 2014) (A | Third Quarter Consolidated<br>Cumulative Accounting Term<br>April 1, 2015 - December 31, 2015) |
|---|---|--|
| Net sales   | 176,988   | 163,565  |
| Cost of sales   | 151,112   | 135,680  |
| Gross profit  | 25,876  | 27,885   |
| Selling, general and administrative expenses                  | 21,034  | 21,007   |
| Operating income  | 4,841   | 6,877  |
| Non-operating income  |   |  |
| Interest income   | 49  | 68   |
| Dividends income  | 569   | 699  |
| Share of profit of entities accounted for using equity method | 23  | 227  |
| Insurance income  | 483   | 87   |
| Other   | 224   | 222  |
| Total non-operating income                                    | 1,350   | 1,306  |
| Non-operating expenses  |   |  |
| Interest expenses   | 814   | 870  |
| Foreign exchange losses                                       | 243   | 973  |
| Other   | 532   | 411  |
| Total non-operating expenses                                  | 1,590   | 2,255  |
| Ordinary income   | 4,601   | 5,928  |
| Extraordinary income  | ·   |  |
| Gain on sales of non-current assets                           | 8   | 7  |
| Gain on sales of investment securities                        | -   | 43   |
| Subsidy income  | _   | 330  |
| Total extraordinary income                                    | 8   | 381  |
| Extraordinary losses  |   |  |
| Loss on sales of non-current assets                           | 30  | 3  |
| Loss on retirement of non-current assets                      | 195   | 139  |
| Loss on reduction of non-current assets                       | -   | 327  |
| Impairment loss   | _   | 5,073  |
| Other   | 15  | 0  |
| Total extraordinary losses                                    | 241   | 5,543  |
| Income before income taxes and minority interests             | 4,368   | 766  |
| Income taxes  | 1,934   | 1,998  |
| Net income  | 2,433   | (1,232)  |
| Profit (loss) attributable to non-controlling interests       | (185)   | (351)  |
| Profit (loss) attributable to owners of parent                | 2,619   | (881)  |

|   |   | (Initial Jell)   |
|---|---|--|
|   | Previous Third Quarter Consolidated<br>Cumulative Accounting Term<br>(April 1, 2014 - December 31, 2014) (A | Third Quarter Consolidated<br>Cumulative Accounting Term<br>April 1, 2015 - December 31, 2015) |
| Net income  | 2,433   | (1,232)  |
| Other comprehensive income  |   |  |
| Valuation difference on available-for-sale securities                               | 3,163   | (1,313)  |
| Deferred gains or losses on hedges  | 16  | (39)   |
| Foreign currency translation adjustment   | 1,072   | (1,030)  |
| Remeasurements of defined benefit plans, net of tax                                 | 404   | 204  |
| Share of other comprehensive income of associates accounted for using equity method | 38  | 42   |
| Total other comprehensive income  | 4,696   | (2,136)  |
| Comprehensive income  | 7,130   | (3,369)  |
| Comprehensive income attributable to  |   |  |
| Comprehensive income attributable to owners of parent                               | 7,247   | (2,795)  |
| Comprehensive income attributable to non-controlling interests                      | (117)   | (573)  |

(3) Notes Regarding Quarterly Consolidated Financial Results (Note Related to Going-Concern Assumption) None

(Note on Significant Changes in the Amount of Shareholders' Equity) None